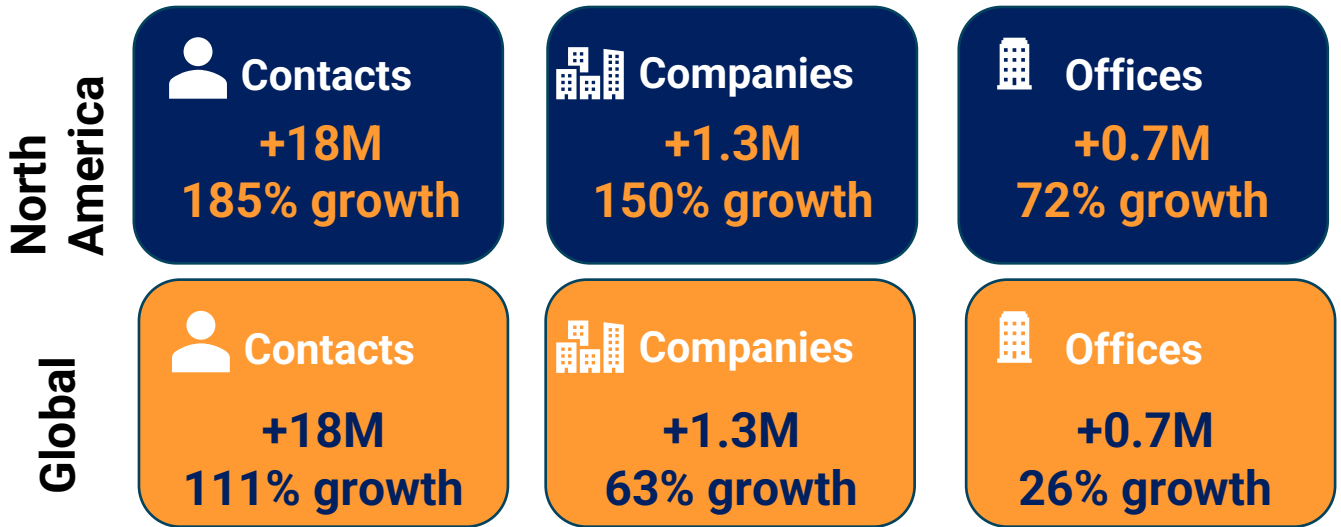


## NetFinder updates

Over the past four months, the Rhetorik team has been delivering on its' promise of global B2B data excellence by expanding NetFinder's coverage, both in North America and globally.



from end of August 2023 to December 2023

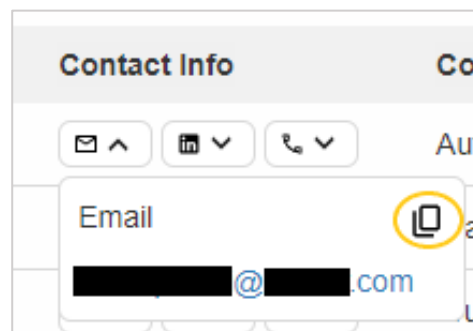
## New Leads tab in search results

The leads tab now shows you matched contacts from your search (25 per page, with pagination to view more contacts). Here you are able to view data points for each contact (email, LinkedIn url & phone number).

| First Name | Last Name  | Job Title  | Contact Info                   | Company Name                     | Company URL               | Site                         |
|------------|------------|--|--------------------------------|----------------------------------|---------------------------|------------------------------|
| [Redacted] | [Redacted] | CIO At Sodexi Express International - Air France Express Cargo | [Email, LinkedIn, Phone icons] | Sodexi                           | sodexi.fr                 | Tremblay-en-France, France   |
| [Redacted] | [Redacted] | Global Head of IT  | [Email, LinkedIn, Phone icons] | Gett                             | gett.com                  | London, United Kingdom       |
| [Redacted] | [Redacted] | Group Director of IT   | [Email, LinkedIn, Phone icons] | PORTMAN TRAVEL (IRELAND) LIMITED | claritybusinesstravel.com | Manchester, United Kingdom   |
| [Redacted] | [Redacted] | Group Head of IT   | [Email, LinkedIn, Phone icons] | GJB Window Systems               | gb.co.uk                  | Rayleigh, United Kingdom     |
| [Redacted] | [Redacted] | Head of Cyber Security   | [Email, LinkedIn, Phone icons] | Advanced Resource Managers       | arm.co.uk                 | Portsmouth, United Kingdom   |
| [Redacted] | [Redacted] | Head of IT   | [Email, LinkedIn, Phone icons] | WCEC GROUP LIMITED               | whittamcox.com            | Chesterfield, United Kingdom |
| [Redacted] | [Redacted] | Head of IT   | [Email, LinkedIn, Phone icons] | Gett                             | gett.com                  | London, United Kingdom       |

## NetFinder updates

By using the arrow to expand a section, you can now directly view and/or copy (using the icon) this information into an external tool, such as Outlook.



Within the Leads tab, you also have the option to choose contacts for export (or export all).

When you opt to select specific contacts (as illustrated below), a new pillbox will appear, displaying the ContactIDs of the selected contacts. You can then re-apply the search and save/export, ensuring that only the selected contacts with ticks will be saved/exported.

| Matched Contacts                    |            |            |  |              |                                  |                           |                              |
|-------------------------------------|------------|------------|--|--------------|----------------------------------|---------------------------|------------------------------|
| <input type="checkbox"/>            | First Name | Last Name  | Job Title  | Contact info | Company Name                     | Company URL               | Site                         |
| <input type="checkbox"/>            | [redacted] | [redacted] | CIO AI Sodexi Express International - Air France Express Cargo | [icons]      | Sodexi                           | sodexi.fr                 | Tremblay-en-France, France   |
| <input checked="" type="checkbox"/> | [redacted] | [redacted] | Global Head of IT  | [icons]      | Gett                             | gett.com                  | London, United Kingdom       |
| <input checked="" type="checkbox"/> | [redacted] | [redacted] | Group Director of IT   | [icons]      | PORTMAN TRAVEL (IRELAND) LIMITED | claritybusinesstravel.com | Manchester, United Kingdom   |
| <input checked="" type="checkbox"/> | [redacted] | [redacted] | Group Head of IT   | [icons]      | GJB Window Systems               | gjb.co.uk                 | Rayleigh, United Kingdom     |
| <input checked="" type="checkbox"/> | [redacted] | [redacted] | Head of Cyber Security   | [icons]      | Advanced Resource Managers       | arm.co.uk                 | Portsmouth, United Kingdom   |
| <input type="checkbox"/>            | [redacted] | [redacted] | Head of IT   | [icons]      | WCEC GROUP LIMITED               | whittamcox.com            | Chesterfield, United Kingdom |
| <input type="checkbox"/>            | [redacted] | [redacted] | Head of IT   | [icons]      | Gett                             | gett.com                  | London, United Kingdom       |

Once you have re-run your search for only the selected contacts, these will appear first in the results page. *Example of pillbox for selected contacts (numbers represent ContactIDs).*

